



# **ST. JOSEPH'S COLLEGE, DEVAGIRI (AUTONOMOUS)**

CALICUT – 673008, KERALA, INDIA

(Affiliated to the University of Calicut)

Re-accredited by NAAC with Grade A++

College with Potential for Excellence

## **DEPARTMENT OF PSYCHOLOGY**

**CHOICE BASED CREDIT AND SEMESTER SYSTEM FOR POST GRADUATE  
PROGRAMME**

### **SYLLABUS**

#### **M.Sc. PSYCHOLOGY (SJCBCSS Pattern)**

**(Effective from 2020-21 Admission Onwards)  
(Under PG Regulation 2019 - SJCBCSSPG2019)**

#### **SYLLABUS**

**ST. JOSEPH'S COLLEGE (AUTONOMOUS)  
DEVAGIRI**



**M. Sc PSYCHOLOGY (CBCSS)**

**2020-21 ADMISSION ONWARDS**

**SYLLABUS**

## **M. Sc Psychology (CBCSS)**

### **2020 Admission onwards**

This is the syllabus of M. Sc Psychology, offered in St. Joseph's college (Autonomous), Devagiri, Calicut. In a changing and challenging new era, application of research in psychological principles to deal with, manage and solve human and environmental issues has acquired new dimensions. By giving insight into the behavior and thoughts of individuals, groups and the environmental factors as a discipline, this post graduate program is covering many areas and theories. Shaping social and cultural concerns of individuals, groups and collectives with a deep sense of rootedness in our own culture, with a global outlook could be considered as a critical goal of higher education in social sciences in general, and psychology in particular. To this end, educational institutions have the prime responsibility of shaping the cognitive, affective and behavioral ability of the student and build responsible and responsive citizenry. Psychology is a broad subject, and the course structure and teaching methods of Masters in Psychology programs are likely to vary significantly, depending on your chosen specialization. Here it is two year continuous regular program. The eligibility criteria for undergoing this programme are B.A. or B.Sc. in Psychology (that means, the students should first need to complete an undergraduate degree in Psychology). The courses are designed as higher levels of courses offered for under graduation. This includes a rigorous curriculum, covering the theoretical aspects of the field, extensive training in how to conduct studies and analyze research, and clinical skills for work with clients. This program requires students to complete an internship or practicum as part of their course of study and a dissertation work in behavior. Nowadays, psychologists work on different levels, doing research on mental functions, social behavior and cognitive processes, as well as trying to understand the neurobiological nature of the mind. Professionals with a Master in Psychology, have to extend their arena to different areas of life, so as to apply Psychology. This syllabus also provides opportunities to get exposed to such applications too. This syllabus is planned with an aim of developing sound theoretical backing and skill development in areas like, cognition, personality, Health, social, clinical, organizational, counseling, research and so on in the successfully completing students.

## **Vision**

- To create a healthy interface between society, culture and higher education in the context of psychology teaching, learning and research.
- To bring in, integrate, and strengthen the cultural rootedness and appropriateness of psychological knowledge and practice with a global outlook.
- To help develop professional skills that empowers the students to gain employment, as well as contribute towards the well-being of other individuals and small groups and promote harmony in the society.
- To foster and nurture the strengths of Indian society such as diversity, secularism, and accessibility to all thereby ensuring the potential for growth for individuals and the social system.

## **Mission**

To create, evolve and demonstrate the knowledge systems in the discipline of psychology that would promote, facilitate subjective strengths and individual specific potentials, as well as egalitarian concerns for maintaining collective existence and developing professionalism of Psychology in India.

## **Program outcome**

- To understand the psychological meaning of different life events, to utilize them for the benefit of personal, social, community and national development
- To produce students with effective interpersonal skills who can work in a variety of practical settings.
- To enable students to obtain the knowledge and skills necessary for immediate employment and attain higher studies in psychology and related areas.
- To work for the communal harmony integration, through personal contributions in practicing professional Psychology and persuade or motivate others to join with
- Practice as psychologist in different applied areas of life

## **Program Objectives**

- To develop sound theoretical back up for the application of psychology in different areas of life.
- To understand and get sensitized to the variety of issues around that need

### Psychological intervention

- To get motivated to develop skills in psychological intervention.
- To develop an attitude for peace, national integration and universal brotherhood, through a profession in Psychology.
- Professional skill development, in different applied areas of Psychology

### **Program – Detail – Introduction**

The syllabus is arranged course wise, in semester sequence. Credit is awarded for the successful completion of the course. There are core courses and Elective courses offered in the program where as electives course are offered from the III semester onwards. The first and second semester include core courses only. The courses include activities related to different areas of application of Psychology, like field visits and observations, conducting elite interviews, minor studies, discussing case studies, working out examples of theoretical principles. The Department will announce the elective courses offered in a semester, two weeks before the end of the previous semester. I and II semester provides audit courses. These are two courses named Ability Enhancement Course and Professional Competency Course, in the first and second semesters of the program. It includes community extension program and Life skill training respectively. These courses are of four credits each, where as their scores/grades won't be included into the final marks/grading of the program.

In the second semester, data collection methods from natural settings can be trained, by conducting minor studies, using the methods of systematic observation, interview, content analysis etc. These are expected to be conducted individually whereas, test construction-forming a psychological test/ scale/ questionnaire can be done as a group work.

In the first summer vacation after the onset of the program, (Month of April/May), students are expected to undergo a practical training under the guidance of a psychologist/expert, in their area of interest, continuously for 30 days, with posting as an intern. The skill developed, total learning experience as an intern, objective of the institution and the application of Psychology over there, have to be submitted as a practicum report, which will be valued, by an external examiner, with viva-voce examination, in the third end semester examinations. The organization/ institution may be selected from the area of

Interest of the student, rather the presence and consent of a supervisor from the institution has to be assured. The department faculty members may support the students in finding out the supervisors. A field study can be done in the III semester and it may be used as pilot study for dissertation if interested. The dissertation is in the IV semester, with eights credits.

## SCHEME AND SYLLABUS

### I Semester

No.	Name	Core/Optional	Credits
FPSY1C01	Cognitive Psychology I	Core	4
FPSY1C02	Research Methodology	Core	4
FPSY1C03	Personality and Personal Growth	Core	4
FPSY1C04	Physiological Psychology	Core	4
FPSY1L01	Practical I (Psychological Testing and Assessment)	Core	4
Total			20
FPSY1A01	Community Extension Work	AEC	4

### II Semester

No.	Name	Core/Optional	Credits
FPSY2C05	Psychopathology	Core	4
FPSY2C06	Counseling Psychology	Core	4
FPSY2C07	Cognitive Psychology II	Core	4
FPSY2C08	Applied Psychology	Core	4
FPSY2L02	Practical 2 Field Work & Journal Report	Core	4
Total			20
FPSY2A02	Life Skill Training	PCC	4

### III Semester

No.	Name	Core/Optional	Credits
FPSY3C09	Advanced Social Psychology	Core	4
FPSY3C10	Organizational Behavior	Core	4
FPSY3L03	Practical 3 ( Experimental Psychology)	Core	4
FPSY3L04	Practicum/Internship	Core	2
FPSY3EXX	Elective - I	Elective	4
Total			18

### **Elective- I FPSY3E01**

4 Elective papers are offered in 3rd Semester. Among them, one is compulsory

- **FPSY3E01** Clinical Neuro-Psychology
- **FPSY3E02** Clinical Psychology
- **FPSY3E03** Industrial management
- **FPSY3E04** Human Resource Development

### **IV Semester**

No.	Name	Core/Optional	Credits
FPSY4C11	Current trends in Psychology	Core	4
FPSY4C12	Self development techniques	Core	2
FPSY4P01	Dissertation	Core	5
FPSY4V01	Viva- voce	Core	3
FPSY4EXX	Elective II	Elective	4
FPSY4EXX	Elective III	Elective	4
Total			22
<b>Grant Total</b>			<b>80 Credits.</b>

### **Elective- II: FPSY3E02**

- **FPSY4E05** Psychotherapeutics- I
- **FPSY4E06** Consumer/ Marketing

### **Elective III: FPSY3E03**

- **FPSY4E07** Psychotherapeutics - II
- **FPSY4E08** Industrial Clinical Psychology

4 Elective papers are offered in 4th Semester. Among them, two are compulsory



**FIRST SEMESTER**  
**COGNITIVE PSYCHOLOGY I**

FPSY1C01

Core paper

4 Credits

**Learning outcomes:**

- ♣ To demonstrate understanding about cognitive psychology and its development
- ♣ To gain knowledge regarding the various theoretical perspectives put forth in attention, perception and learning
- ♣ Increased confidence in critiquing approaches
- ♣ Exposure to classic and recent research work in the field of attention, perception and learning (Research articles will be given for review)

**UNIT I: Introduction to Cognitive Psychology**

- What is cognitive psychology and its historical antecedents (Philosophical – Rationalism and Empiricism, Psychological, Cognitive revolution)
- Perspectives of how cognition is viewed (Information processing, connectionist, ecological and evolutionary)
- Methods for investigating cognition (Experimental Cognitive Psychology, Cognitive Neuropsychology, Cognitive Science, Cognitive Neuroscience)

**UNIT II: Attention and Perception**

- Theoretical approaches to perception: Bottom up approach (Direct perception, Template and Prototype theory, Feature theory – Pandemonium model, Recognition By Components theory); Top down approach (Navon, Effect of context, Configural-superiority effect); Integration (Computational theory)
- Attention: Selective, Sustained, Divided, and Alternating attention; Selection models of attention (Broadbent model, Triesman model), Capacity model (Kahneman's model), Multiple resource model (Wicken's model)

**UNIT III: Learning I**

- Concept of learning: Reflex, Sequence of behavior, Habituation
- Classical conditioning: Basic concepts (Acquisition, Extinction, Spontaneous

Recovery, Disinhibition, Rapid reacquisition, Conditioned inhibition, Generalization, Discrimination); Recent concepts (Blocking effect, Overshadowing, CS pre exposure effect, Higher order, Sensory pre conditioning, Contributions of McKintosh and Rescorla); Applications

- Operant conditioning: Basic concepts (Schedules of reinforcement, Positive and Negative reinforcement, Punishment, Shaping, Contingencies of reinforcement, Escape and avoidance learning, learned helplessness, Biofeedback); Different concepts of reinforcement (Need reduction, Premacks principle, response deprivation theory); Applications

#### **UNIT IV - Learning II**

- Other Behavioral theorists: Thorndike, Guthrie, Hull and Gagne
- Cognitive theorists: Kohler, Tolman and Bandura
- Comparing cognitive and behaviorist approaches

#### **Reference**

Eysenck, M. W. (2006). *Fundamentals of Cognition*. New York: Psychology Press.

Groome, D. (2004). *An introduction to cognitive psychology: Processes and disorders*. New York: Psychology Press.

Hergenhahn, B. R., & Olson, M. H. (2008). *An introduction to theories of learning*. N. Delhi: Pearson Education.

Kellogg, R. T. (2003), *Cognitive psychology*, (2<sup>nd</sup> ed.). N. Delhi: Sage.

Mazur, J. E. (2002). *Learning and behavior*, (5<sup>th</sup> ed.). New Jersey: Prentice Hall.

Sternberg, R. J. (2007), *Cognitive psychology*. N. Delhi: Thomson Wadsworth

# **FIRST SEMESTER RESEARCH METHODOLOGY**

FPSY1C02

Core paper

4 Credits

## **Learning outcomes:**

- Develop skills in understanding and analyzing the scientific basis/validation of a research
- Develop ethic in doing researches on behavior
- Demonstrate ethically sound behavior in practices and research in Psychology
- Demonstrate scientific temper in researches in Psychology
- Develop skills in understanding and analyzing the scientific basis/validation of a research
- To understand the scientific basis of conducting research works in psychology, like conducting scientific enquiry, pilot study, derive research problem and selecting appropriate method.

## **UNIT 1: Research**

- Basic concepts – meaning and characteristics of scientific research – factors affecting, steps or stages in research.
- Types of Research – Experimental and Non experimental, Laboratory experiments and Field experiments and quasi experiment, Quantitative and Qualitative Research, Ex-post Facto research, Survey research and Types of experiments.
- Ethical Problems in Research.

## **UNIT II: Problem, Hypothesis and Variables**

- Meaning and characteristics of a problem, sources of stating a problem, considerations in selecting the problem, formulation of the problem and types of problems.
- Meaning and characteristics of a good hypothesis, Types of hypothesis, Errors in Hypothesis testing and formulation of Hypothesis.
- Meaning and types of variable, Consideration in the selection of variables, Control of extraneous variables – Techniques.

## **UNIT III: Review of Literature and Data Collection**

- Review of literature – Purpose, source and preparation of Index Card.
- Data collection – Observation, Interview, Questionnaires and Psychological tests and Scales.

#### **UNIT IV: Designs, Analysis and Report Writing**

- Meaning, purpose and criteria of research design; basic principles in Experimental designs – Types and their analysis techniques; Single subject and small N designs – Pre, True and Quasi experimental designs and Expos Facto design.
- Analysis of data: Qualitative and quantitative analysis of the data – purpose, conditions and interpretation of major parametric and non parametric statistical techniques.
- General purpose of writing a report, structure and format of a report (API), Style of writing, Typing, Evaluating a report and Preparing a research proposal.
- Computer Applications, Personal computers, Computer language, Data bases, Computer simulations, Laboratory experiments using computers.

#### **References**

Breakwell.G.M. et al.(2002) Research Methods in Psychology. London: Sage Publications.

Broota.K.D. (2001) Experimental Designs in Behavioral Research. New Delhi: Wiley Eastern Ltd.

Goodwin.C.J.(2003) Research in Psychology: Methods and Designs. New York: John Wiley and Sons, Inc.

Kerlinger.F.N. (2007) Foundations of Behavioral Research.

# **FIRST SEMESTER PERSONALITY AND PERSONAL GROWTH**

FPSY1C03

Core paper

4 Credits

## **Learning outcomes:**

- Demonstrate knowledge and understanding of Personality theories to explain uniqueness in human behavior and trend.
- Appreciate theories that explain personality
- Develop a scientific attitude and ability of reflection and logical reasoning in understanding behavior/ personality

## **UNIT I. Concepts & Approaches**

- Definitions – approaches to the study of personality – traits/Modalities and types.
- Perspective on Personality – Psycho-dynamic, ego Psychology, Dispositional learning, Behavioral, Social, Cognitive, Humanistic, Phenomenological and hormic.
- Assessment Techniques.
- Personality research and applications.

## **UNIT II: Theories of Personality and Personality Development**

- Emphasis on Psychodynamics – Sigmund Freud, Carl Jung.
- Social Psychological – Adler, Fromm, Horney, Sullivan and Erick Erickson.
- Emphasis of Personality Structure/traits – Murrays, Gordon, Allport, Catell, Eysenk.
- Emphasis on perceived reality – Kelly’s Personal Construct, Carl Rogers Person Centered theory, Albert Bandura’s Social learning theories.
- Emphasis on Learning – Skinner’s operant conditioning, Dollard’s & Miller’s S.R.Theory, Albert Bandura’s Social learning theories.

## **UNIT III: Personality Assessment**

- History of Personality Assessment- Trends over Time: Shrinkage and Growth- The Personality Assessment Process
- Purposes of Personality Assessment- Preparing for Personality Assessments- Conducting Personality Assessments- Interpreting Personality Assessment Data- Reporting Personality Assessment Findings

#### **UNIT IV: Personal Growth**

- Approaches – Humanistic, Individuation of Jung, Psycho-synthesis of Assagioli, Self-actualization of Maslow, Holistic approaches and its relationship to Eco Psychology.
- Transpersonal Psychology-approach to counseling and psychotherapy.
- Altered states of consciousness-Physical, social and psychological bases of consciousness; Deautomatisation and methods of altering consciousness Oriental psychology- characteristics, concept and psychological elements in Buddhism, Zen, Sufism and Yoga psychology.

#### **References**

Fadiman, J. and Grager, R. Personality and Personal Growth. Harper & Row.

Hall and Lindsey, G. Theories of Personality. (4<sup>th</sup> ed.). John Wiley and Sons.

Lamberth. J. Rappaport, H. & Rappaport, M. (2017 ) Personality – An introduction. New York: Alfred A. Knopf.

Hjelle.L.A. and Ziegler, D.J. (2014 ) Personality Theories. New York: Mc Graw Hill.

Bugental, J.F.T.(2011 ) Challenges of Humanistic Psychology. New York: Mc Graw-Hill

Ornstein, R.E.(2013) The Psychology of consciousness. New York: Harcourt Brace & Jovanovich.

Weiner,I.B.,& Greene, R.L. (2017) Handbook of Personality Assessment, John Wiley and Sons

**FIRST SEMESTER**  
**PHYSIOLOGICAL PSYCHOLOGY**

FPSY1C04

Core paper

4 Credits

**Learning Outcome:**

- Understand the neurobiological and biological basis of Behavior
- To identify the biological or neurological reason behind functional anomalies
- Conduct neuropsychological testing
- To work for behavioral interventions along with multidisciplinary team

**UNIT I: Basic Knowledge of Nervous System**

- Central and Peripheral – Nervous system., Methods of neuro-anatomical research
- Hormones and Neural Transmission.
- Individual variation in anatomical asymmetry – Sex differences and Environmental effects.
- Concept of cerebral dominance: Visual, visuo-spatial, tactile and auditing perception, language and memory.
- Agencies of the Corpus Callosum.
- Functional asymmetry in Normal subjects.

**UNITII: Sensory Processing**

- Properties of the receptors.
- Visual pathways and visual coding.
- Visual acuity, color zones, color blindness and color vision.
- Theories of color vision.
- Auditory pathways and auditory coding
- Theories of audition.
- Chemoreceptor- functions and theories.
- Paradoxical cold and synthetic heat.
- Kinesthetic and pain receptors.
- Pain perception theories.

### **UNIT III: Physiological Basis of Emotion and Motivation**

- Physiological correlates of emotion.
- Limbic system, peripheral and intermediate mechanisms of emotion.
- Autonomic responses in emotional states.
- Endocrine correlates of stress – Bio-feedback studies.
- Feeding centre in the brain and eating signals – obesity and anorexia.
- Thirst receptors.
- Neural mechanism of sleep and sleep disorders.
- Dynamics of sexual behaviors.

### **UNIT IV: Physiological Basis of Learning and Cognition**

- Cortex and learning, hippocampus and learning and synaptic basis of behavior.
- The theory of memory consolidation – memory in brain damaged individuals.
- Cortical localization language and perception.
- Levels in consciousness formation.
- Split brain studies.

### **References**

Schneider, A.M. and Tarshi, B. (2000) Psychology (3<sup>rd</sup> ed.), New Delhi: Random Book.

Leuka, F. (2001) Introduction to Physiological Psychology (3<sup>rd</sup> ed.), New Delhi: CBS Publishers and Distributors.

Resonzeig, M.R., Breedlove, S.M. and Leiman (2002). Biological Psychology. Sunderland: Sinauer Associates, Inc.

Walsh, K. (1994). Neuropsychology (Lt), London : Churchill Livingstone, Edinburgh.



## FIRST SEMESTER

### PRACTICAL - 1 PSYCHOLOGICAL TESTING AND ASSESSMENT

FPSY1L01

Core Paper

4 Credits

1. Seguin Form Board
2. Draw a man test
3. Colored Progressive Matrices
4. Standard Progressive Matrices
5. Weschler Adult Intelligence scale
6. Mathew Test of Mental Abilities
7. Bender Gestalt Scale
8. Edward Personal Preference Schedule
9. Rorschach Ink Blot Test (Introducing)
10. Advanced Progressive Matrices (APM)
11. Eysenck Personality Questionnaire
12. Sixteen Personality Factor questionnaire
13. Test of Creativity
14. Thematic Apperception Test
15. Locus of Control assessment
16. Somatic Ink Blot Test
17. I A S Rating Scale
18. Neuro-Psychological test
19. M.M.P.I.
20. Aptitude Testing.
21. Study of Values and Interest

## FIRST SEMESTER

# Ability Enhancement Course

Ability enhancement course is an audit course where the student may seek support of faculty members where as there may not be regular classes on it. The guidance can be received from the department to proceed the work. The performance will be evaluated in college level.

## COMMUNITY EXTENSION WORK

FPSY1A01

Ability Enhancement Course

4 Credits

### Learning Outcome

Conduct reach out programs to community for extension of psychological support in group level. The students can do the community extension work as a reach out program. This can be extension of Psychological service, to a needy group in the nearby locality. Students, individually or in group, has to visit the place, meet local people to study the need, Plan an intervention/ support with the support of any faculty member, make all necessary arrangements and implement it. Local support may be generated from arts and sports club, Panchayath, Kudumbasree, NGOs, school PTA, or other voluntary organizations. A written report of the plan, procedure, implementation, skill attained, further scope and limitations experienced can be submitted, while appearing for the viva voce

## **SECOND SEMESTER PSYCHOPATHOLOGY**

FPSY2C05

Core Paper

4 Credits

### **Learning Outcome:**

- To understand mental health issues and Etiology
- To understand about the development and clinical picture of various psychological disorder
- To familiarize the various concepts, assessment tools and classification techniques of Psychopathology

### **UNIT I: Classification, Assessment and Causal Factors of Maladaptive Behaviors**

- Approaches to classification – Categorical, dimensional and hierarchical models.
- Systems in classification – ICD – 10, DSM – IV classifications.
- Assessment of Abnormal Behaviors – Case history taking – Mentalstatus examination, Psychometric and Computer in assessments.
- Causal factors of Maladaptive behaviors – Biological and Psychosocial factors.

### **UNIT II: Patterns of Maladaptive Behaviors'**

- Stress and Adjustment disorders.
- Anxiety disorders.
- Mood disorders.
- Somatoform disorders and Dissociative disorders.
- Personality disorders.
- Substance use disorders.
- Sexual Dysfunctions and Deviations.
- Schizophrenic and Delusional disorders.

### **UNIT 3: Brain Disorders and other Cognitive Impairment**

- Brain impairment and adult behavior.
- Acute Organic disorders.
- Chronic organic disorders.
- Organic disorders due to substance use and other toxic substance.

### **UNIT 4: Disorders in Childhood and Adolescence**

- Maladaptive behavior in different life periods.
- The classification of childhood and adolescent disorders.
- Behavioral and Emotional disorders in childhood.
- Mental Retardation.
- Specific learning disorders.
- Pervasive Development al Disorders.
- Planning for child and adolescent mental health.

### **References**

Carson.R.C, Butcher.J.N & Mineka.S. (1995). Abnormal Psychology and Modern Life (11<sup>th</sup> edition).

Kaplan, Sadock, Grebb (1994). Synopsis of Psychiatry (8<sup>th</sup> edition).

Comer. R.J.(1996). Fundamentals of Abnormal Psychology, N.Y. , W.H. Freeman & Co.

**SECOND SEMESTER**  
**COUNSELLING PSYCHOLOGY**

FPSY2C06

Core paper

4 Credits

**Learning Outcome:**

- ♣ Can have conceptual understanding of counseling process and practice counseling
- ♣ Can do group counseling for awareness and premarital counseling.

**UNIT I: Introduction to Counseling**

- Definition of Counseling.
- Distinction between Counseling and Psychotherapy.
- Goals of counseling
- Historical Development of the Counseling Profession.
- Counseling process and methods – characteristics of helping relationship  
characteristics of Effective Counseling relationships.
- Counseling Procedure/Skills-I-Initial procedures, the Initial Counseling Interviews,  
and Counseling skills.
- Counseling Procedures/Skills-II. Advanced Empathy, theme identification, self-  
disclosure and Interpretation; Action strategies-Role playing, Behavioral techniques,  
Decision-making Methodologies and problem-solving strategies.
- Principles and procedures of Group Counseling.

**UNIT II: Theoretical Approaches to Counseling**

- Foundations of Counseling-Philosophical, Sociological, Psychological and  
Developmental.
- Affective approaches to counseling-Psychology names-client-centered therapy,  
Gestalt therapy and Existential Therapy.
- Cognitive Approaches to Counseling-Rational-Emotive therapy, Transactional  
Analysis and Trait- factor counseling.
- Behaviorist approaches to counseling – Behavioral counseling and Reality  
Therapy.
- Comparison of the major counseling approaches.

### **UNIT III: Counseling in Different Setting**

- Family setting
- Education setting
- Vocational setting.
- Hospital setting.
- Community setting.
- Special population – women, the handicapped and the Aged.
- Special problem in Counseling – Human Sexuality, Divorce and uncoupling process, Drug use and Abuse.
- Working with clients in crisis.

### **UNIT I: Role of Relaxation in Counseling.**

- Guided Somato-psyhic Relaxation (GSPR).
- Jacobson's Progressive Muscular Relaxation.
- Yoga relaxation.
- EEG, EMG, Bio-feedback relaxation.
- Transcendental Meditation (TM)
- Professional Issues in counseling.
- Evaluation of counseling – purpose, Difficulties and criteria.

### **References**

- Korchin. J.S., Modern Clinical Psychology (1986). Delhi: IBS. Publishers and Distributors.
- Kottler.J.A. and Brown.R.W.(2000). In introduction to therapeutic counselling (4<sup>th</sup> edition) California Brooks/Cole publishing Company.
- George. L.R., and Crisiani.T. (1981) Theory, Methods of processes of Counselling and Psycho therapy. New Jersey: Prentice Hall Inc. Englewood and Cliffs.
- Patterson.E.L., and Welfel.E.R. (1999). The Counselling Process (5<sup>th</sup> edition) California: Brooks/ Cole Publishing Comapany.
- Sreedhar.K.P. (1996) Guided Somato-Psyhic Relaxation: Trivandrum: LIFE.

## **SECOND SEMESTER COGNITIVE PSYCHOLOGY – II**

FPSY2C07

Core paper

4 Credits

### **Learning Outcomes:**

- To gain knowledge regarding the various theoretical perspectives in Memory, thinking, and intelligence
- To explore emotion and consciousness within the scope of cognition
- Increased confidence in critiquing approaches
- Exposure to classic and recent research work in the field of memory, thinking, and intelligence (Research articles will be provided for review)

### **UNIT I: Memory**

- Store models: Atkinson-Shiffrin model (Differential capacity of the stores – Iconic store, Magic number 7, Encoding differences of the stores – Acoustic versus Semantic, Retrieval differences of the stores – Serial exhaustive versus Parallel self terminating, Flow of information and serial position curve)
- Levels of processing model and self referencing effect
- Nature of memory model (Episodic, Semantic and Procedural memory)
- Working Memory model (As a modification of the store model; Central executive, Phonological loop, Visuo-Spatial sketch pad and Episodic buffer)
- PDP or connectionist model
- Forgetting (Consolidation theory, Interference theory, Decay theory, Discrimination)

### **UNIT II: Thinking**

- Problem solving: Problem and its type (What is a problem, Well defined and ill defined problem); Approaches to problem solving (Systematic search versus heuristics, Types of heuristics – Means end analysis, Working forward, Working Backward, Generate and test), Problem solving behavior (Reproductive – Analogy and transfer, Productive - Insight); Obstacles (Mental set or Entrenchment, Functional fixedness, Transfer)
- Decision making : Classical Theory and its critique – Satisficing, Elimination by aspect, naturalistic decision making; Biases and heuristics, Process of group thinking

- Reasoning: Deductive (Conditional – Types or Propositional calculus and Errors, Syllogistic – Linear, Conditional and Errors); Inductive reasoning – (casual inferences, categorical inferences and reasoning by analogy)

### **UNIT III: Intelligence & Creativity**

- Intelligence- The concept; Relationship between cognition and intelligence; measuring intelligence.
- Theories- Modern perspectives on intelligence: Sternberg, Goleman, Gardner and JP Das
- Cognitive development (Classical approaches): Piaget, Vygotsky and Bruner
- Artificial intelligence; Creativity and intelligence

### **UNIT IV: Expanding horizons of cognitive psychology**

- Cognition and emotion- structure of emotions, bottom up and top down process; appraisal theories of emotion; emotion generation and emotion regulation; the relationship of affect with attention, memory, judgment, decision making; the cognitive biases associated with anxiety and depression
- Cognition and consciousness- Functions of consciousness; Assessing consciousness and conscious experience; Global workspace theoretical approach; Unitary consciousness VS separate consciousness.

### **References**

- Chomsky, N. (1959). A review of BF Skinner's Verbal Behavior. *Language*, 35(1), 26-58.
- Berk, L. E. (2009). *Cognitive development*. (8<sup>th</sup> ed.). Boston: Pearson Publishing.
- Eysenck, M. W. (2006). *Fundamentals of Cognition*. New York: Psychology Press.
- Groome, D. (2004). *An introduction to cognitive psychology: Processes and disorders*. New York: Psychology Press.
- Kellogg, R. T. (2003), *Cognitive psychology*, (2<sup>nd</sup> ed.). N. Delhi: Sage.
- Neath, I., & Suprenant, A. M. (2003). *Human memory*, (2<sup>nd</sup> ed.). Australia: Thomson Wadsworth.
- Skinner, B.F. (1977), 'Why I am not a cognitive psychologist', *Behaviorism*, 5, 1–10.
- Skinner, B. F. (1986). The evolution of verbal behavior. *Journal of the Experimental analysis of Behavior*, 45(1), 115-122.
- Sternberg, R. J. (2007), *Cognitive psychology*. N. Delhi: Thomson Wadsworth .



# **SECOND SEMESTER APPLIED PSYCHOLOGY**

FPSY2C08

Core paper

4 Credits

## **Learning outcomes:**

- Practice as a consultant or practicing psychologist in community, organization, sports, child meaning and development, schools, colleges, advertising, Media, Arts, Defense, Politics, Career, guidance, counseling and health
- Get motivated to apply the theories learnt to explain human behaviors.

## **UNIT I: Applied Psychology**

- What is applied psychology?
- Applying Psychology in everyday life
- Values, ethics and Issues in applying psychology

## **UNIT II: Professional Psychology I**

- **Educational Psychology**

Educational Psychology, History and Overview, Problems and interventions, Professional issues

- **Forensic Psychology**

Introduction: working with organizations and offenders; Working with child and adult victims; Violence Assessment and Intervention

- **Health Psychology**

Introduction: What is Health Psychology, A Bio-psychosocial Approach to Health Psychology, Training and working as a Health Psychologist

- **Rehabilitation Psychology**

History context & Development; Disability; Issues & problem; Future direction in practice and research.

## **UNIT III: Professional Psychology II**

- **Sports Psychology**

Define sports psychology, main areas of application, Personality, attitude and motivation in Sports.

- **Environmental Psychology**

Human-environment relationship; Salient features of environmental psychology; Recent

trends and future directions; Personal space, territoriality, crowding; Indian research on crowding and personal space.

- **Career Counseling**

Introduction, Historical Development, Counselor Roles and Settings, Conducting Career Counseling, Ethical Issues in career counseling, Different approaches- Feminist –Cultural

- **Personnel Psychology, Work Psychology, Vocational Psychology**

Introduction, Role Professional Development, Training and Practice; Goals, Practice and Issues

#### **UNIT IV: Other Applied Areas**

- **Community Psychology**

Core values in community psychology: a) Individual and family wellness; sense of community; respect for human diversity; social justice; empowerment and citizen participation; collaboration and community strengths. b) Community functions – learning, socialization, and supportive functions.

- **Positive Psychology**

Core values, goals and practices of Positive psychology; and other settings that influence individuals, groups, and organizations

- **Cross-Cultural Psychology** in Applied Settings: Passages to Differences
- **Psychology of Peace** : Meaning of peace, psychology of peace; management to transformation - key concepts: peacekeeping, peacemaking, peace building, reconciliation, conflict management, conflict resolution, conflict prevention, and conflict transformation.

#### **References:**

- Nagar, D. (2006). Environmental psychology. New Delhi, India: Concept.
- Jain, U. (1987). The psychological consequences on crowding. New Delhi, India: Sage.
- Rath, J. F. (2011). Rehabilitation Psychology. Oxford Handbook of Counselling Psychology.
- Elliott, Timothy & Uswatte, Gitendra. (2009). Rehabilitation psychology.
- Wrightsmann, L. S. & Fulero, S. M. (2008). Forensic psychology (3rd Ed.). Belmont, CA: Wadsworth Publishing Co.
- Davey, G. (2011) *Applied Psychology*. UK: BPS Blackwell
- Rawen, B and Harton (2003) *Applied Psychology: Current Issues And New Directions*.

Boston: Sage Publishers.

Weiten, W & Lloyd, A. M (2007) *Psychology Applied to Modern Life*. USA: Thomson and Woodworth

Blustein, David & Murphy, Kerri & T. N. Coutinho, Maria & Catraio, Christine & Backus

Dagirmanjian, Faedra. (2011). *IAAP Handbook of Applied Psychology*.

10.1002/9781444395150.

Kloos B. Hill, J Thomas, Wandersman A, Elias M.J. & Dalton J.H. (2012). *Community Psychology: Linking Individuals and Communities*, Wadsworth Cengage Learning.

Kidd, J. M. (2006). *Understanding Career Counselling. Theory, Research and Practice*. Sage Publication Ltd.

# **SECOND SEMESTER PRACTICAL 2 FIELD WORK AND JOURNAL REPORT**

FPSY2L02

Core paper

4 Credits

During the second semester, students have to conduct field experiments in Psychology namely, systematic observation, Interview, Content Analysis, Case Histories and Test construction. Though this provides practical application of their understanding in scientific methodology, it includes specific objectives like conducting observation among clients background collecting and analyzing data from a wide range of sample, systematically planning their research methodology, developing skills needed to be an interviews or trainer of interviewers, Analyzing a descriptive data, conducting various kinds of case studies and case analysis and developing and standardization of tests, questionnaires and inventories. All the above field works have to be done by the students individually except test construction under the guidance of respective faculty members.

- **Systematic Observation**

In this the students have to conduct a minor study in which systematic observation should be adopted as the method of data collection. The samples are of the behavioural variables have to be observed by the student and the data be discussed. The Method of observation, and its practical application among the sample have to be studied to develop a skill in scientific observation.

- **Interview**

A psychologist should possess skill in interviewing. In this field experiment, the student have to conduct a minor level study in which interview should be adopted as the method of data collection. Any of the relevant behavioral variables have to be studied through this method. Different kinds of interview, its practical applications etc. should be known to the student along with their skill development in interviewing and to be a trainer of interviewing.

- **Content Analysis**

In this students should develop a skill in analyzing content of data collected. For this the Students have to practical sessions of analyzing contents of written, printed, vocal, or picturised data. A minor level study can be planned with this purpose and analysis can be conducted. This can be with a purpose of identifying a particular psychological factor/variable or with a general analysis aim.

- **Case History**

Different kinds of cases namely clinical, vocational, Educational, personal, organizational etc,

can be studied by the student, with a thorough analysis of the background precipitating factors, on set treatments undergone, consequences and efficiency, follow up and rehabilitation procedures. This may be done in maximum of 5 numbers, from different areas. The cases can be collected from the consultancy services available in the department, nearby mental health care institutions, organizations, nearby locality or during the educational trips of institutions.

- **Test Construction:**

This is a group work. The student group has to develop a test in Psychology and standardize with the help of a supervising teacher. The selection of the variable can be according to the areas of interest of the students. Reliability and validity testing may be attempted. The mode of preparation of the test has to be studied and reported.

All the field experiments have to be presented in the class and it has to be submitted as a written record to the Head of the Department, in double copy, before 2<sup>nd</sup> semester written examination. One copy will be returned to the student after valuation; where as the other copy will be retained in the department library, as the academic work conducted there. [Students may publish the study with the guide, if publishable, when the course is over]

**SECOND SEMESTER**  
**LIFE SKILL TRAINING**

FPSY2A02

Professional Competency Course

4 Credits

**Learning outcome**

- To conduct life skill training for small group of participants.

The students in group have to learn life skills and life skill training and undergo life skill training with the support of a faculty member. It may to be implemented to a group of students, if the trainer approves the skill. The group of students has to organize the program for a team of 30 members, conduct it and report their observations. A written report has to be submitted, which includes, the core life skills, the methods of training, and pre requisites and necessary arrangements done etc. There will be an evaluative viva voice, at the college level.

**THIRD SEMESTER**  
**ADVANCED SOCIAL PSYCHOLOGY**

FPSY3C09

Core paper

4 Credits

**Learning Outcomes:**

To understand different psychosocial reasons behind social issues and scientifically plan and execute psychosocial interventions

Conduct work on minor research projects, based on behavior to contribute for a positive social change

Explain how basic social psychological findings can be used to bring about desired changes compare different explanations for a social psychological phenomenon

**Unit I: Defining the field of Applied Social Psychology**

Social Psychology, Applied social Psychology- History, Theories, Research Methods, Intervention and Evaluation.

**Unit II: Applying Social Psychology to Arenas of Life:**

Clinical and Counseling, Sports Teams, Media, Health, Education, Organizations, Criminal Justice system and Environment

**Unit III: Applying social Psychology to One's Own Life:**

Personal Relationships – Attraction, Attachment, Selection process. Classroom settings: cognitive Errors and student-Teacher Relations, self-perception and their academic consequences. Positive well-being-focus on optimism

**Unit IV: Intervention and Evaluation**

Design of intervention- Nature and Key tasks. Types. Evidence based intervention-Evaluation.

Goal setting- Influencing social policy. Process issues and Ethical issues.

## References

Schneider, Gruman & Coutts (2012) *Applied Social Psychology*. London: Sage Publications.

Steg, L., Keizer, K., Bunk, A.P. & Rothengatter, T. (2017). *Applied Psychology- Understanding and Managing Social Problems*. Cambridge University Press.

Paines, A.M. & Maslach, C. (2002). *Experiencing social Psychology*. MC Graw Hill Publishers: New York.

Sansone, C., Morf, C.C. & Panter, A. T. (2004). *Handbook of Methods in Social Psychology*. New Delhi: Sage Publications.



**THIRD SEMESTER**  
**ORGANIZATIONAL BEHAVIOUR**

FPSY3C10

Core paper

4 Credits

**Learning Outcome:**

- To apply psychological theories and training for the welfare of individual and organization, so as to contribute for the personal and organizational effectiveness.
- To work as an Organizational/ Consultant/ Industrial Psychologist, to support Human resource Development and Management.

**UNIT I: Introduction to Organizational Behavior**

- The concept of organization.
- Organization and its External Environment.
- Organizational Goals.
- Organizational theories.
- Internal organizational
- Foundation competencies for Individual and Managerial effectiveness.

**UNIT II: Individual Process**

- Job attitudes
- Motivation in the work setting
- Motivating performance: Goal setting and Reward systems.
- Work stress.

**UNIT III: Group and Interpersonal Processes**

- Group and Team Behavior.
- Power and Political Behavior.
- Conflict and negotiation.
- Leaderships: Foundations of contemporary development.
- Interpersonal communication

#### **UNIT IV: Organizational Processes**

- Decision in Organization
- Organization Design
- Organizational culture.
- Organizational change and development.
- Control and Effectiveness.

#### **References**

Hellriegel, D, Slocum, J.W.& Woodnan, R.W.(2001). *Organizational Behavioural* (9<sup>th</sup> Edn) Singapore: South-Western College Publishing.

Griffin (2005). *Organizational Behaviour, Managing people and Organization*. New Delhi, Biztantrs.

Parikh, M & Grepts, R (2010) *Organizational Behaviour*. New Delhi: Tats McGraw Hill

Pettinger, R (2010) *Organizational Behaviour - Performance Management in Practice*.

London: Sage Publications

Spector, e. P. (2003) *Industrial Organizational Psychology: Research and Practice*. USA:

John Wiley & sons. Inc

**THIRD SEMESTER**  
**PRACTICAL 3 EXPERIMENTAL PSYCHOLOGY**

PSY3L03

Core Paper

4 Credits

- Critical fusion frequency
- After Images
- Auditory localization
- Apparent movement (Phi- Phenomena)
- Gestalt grouping principle
- Judging Emotions using facial expressions
- Color preference (Ranking and Paired comparison method)
- Reaction time (Simple and choice)
- Effect of Rest interval in fatigue
- Trial and Error learning
- Transference of learning
- Massed Verses spaced learning
- Speed of Imagery.

**Psycho-Physical Methods.**

- Method of limits (AL and DL)
- Method of Constant stimuli (AL and DL)
- Method of average ever (AL and DL)
- Brightness Discrimination
- PGI Memory Test
- Pro-active and Retro-active inhibition.

## **PRACTICUM/INTERNSHIP**

PSY3L04

Core paper

2 Credits

Students are expected to visit any organization that applies Psychology in practice in any of one month (30 days time with minimum 20 day's full time attendance) during the first 2 months summer vacation. There the student has to study under the supervision of a guide to understand and develop skill in the application of psychological principles in the organization. It can be anywhere in or outside India, where the student has to bring a written report about the functioning of the organization, objectives, vision/mission and the experience during internship to develop their understanding and skills in the tenure. The internship can be done through day visits, postings or residential mode, as per the strategy of the organization. The supervisor from the organization has to see the report prepared and attest, but no valuation of performance is being done, whereas the report will be assessed by the external expert during the viva-voce, in connection with the practical examination. It is advisable to be a supervising guide from the organization with master's degree, M. Phil/Ph.D in Psychology, or related fields.

**THIRD SEMESTER**  
**CLINICAL NEUROPSYCHOLOGY**

**FPSY3E01**

Elective Paper

4 Credits

**Learning outcome**

- To understand about the development and neuropsychological picture of various psychological disorder
- To familiarize the various concepts, assessment tools and classification techniques of Clinical Neuro Psychology

**UNIT I: Introduction**

- The Brian Hypothesis The Neuron Hypothesis Modern Development
- Methods and Concepts – The Black Box approach; Ablation; Stimulation;
- Neuro-chemical Manipulations; Electro-psycho-logical studies; and Introspection and Conceptual analysis.

**UNIT II: Brain Damage and Functional Impairment**

- Aphasia – Classification, Examination, Varieties of Aphasias and their location; Disturbance of single language modality.
- Alexia-Classification, Syndromes of alexia, assessment, treatment and prognosis.
- Agraphia - Classification, Assessment, Relationship of Linguistic and Motor a graphics to other neuropsychological disorders.
- Acalculia – Varieties of acalculia, localization of acalculias, hemispheric specialization for calculation; Developmental Dyscalculis – clinical assessment and recent formulation of calculation disorder.
- Body Scheme Disturbances-
- Finger Agnosia – Developmental aspects, Behavioural correlates, Anatomical correlates, Finger agnosia and reading disability.
- Right – Left Disorientation – Developmental aspects, Basis of right – left orientation, Impairment in patient with brain disease.
- Apraxia – Definition, Examining and testing varieties of apraxia, Neuropathology,

Treatment and Recovery.

- Visuo Perceptual, Visuo spatial and Visuo constructive disorders – Visual analysis and synthesis
- Agnosia - Nature of recognition, Visual agnosia, Auditory Agnosia, Somato sensory agnosia.
- Neglect and related disorders – Definition, Testing for neglect and related disorders.
- Emotional disorders associate with neurological disease – Hemispheric Dysfunction, limbic system, Dysfunction, basal ganglia disorders.
- Amnesia Disorders - General symptoms of permanent amnesia, Amnesia following bilateral lesion, Anterograde amnesia.

### **UNIT III: Disconnection Syndromes**

- The Behavioral effects of disconnection
- Hemispheric disconnection systems.
- Lesion effects reinterpreted as disconnection syndromes.
- Experimental verification of disconnection effects.

### **UNIT IV: Neurological Examination and Assessment**

- Objectives and approaches of Neurological assessment.
- Neuropsychological examination – Computer based assessment, radiological imaging and electrical investigations.
  - Assessment of intelligence and cognitive abilities, deficits in visual function, sensory motor impairment, visuo perceptual impairment, impaired language written, memory etc.

### **Reference**

Kevin Walsh (1994). Neuropsychology, 3<sup>rd</sup> Edn. Churchill Livingstone. Edinburgh, London.

Kenneth M. Heilman and Edward Valensation (1985). Clinical Neuro Psychology, New York: Oxford University Press.

Bryan Kolb and Ian Q Whishaw (1996). Fundamentals of Human Neuro- Psychology. New York: W.H. Freeman and Co.

Schneider and Torshes (1986). Introduction to Physiological Psychology

**THIRD SEMESTER  
CLINICAL PSYCHOLOGY**

**FPSY3E02**

Elective paper

4 Credits

**Learning outcome**

- To understand about the development and clinical picture of various psychological disorder
- To familiarize the various concepts, assessment tools and classification techniques of Clinical psychology

**Unit I:**

- Clinical Psychology and the Philosophy of science – History of clinical Psychology – methods and measurements in clinical research.
- Clinical Psychology as a profession. The Clinical Psychologist at work, relation with other professionals – Ethics in Clinical Psychology.

**Unit II:**

- Theories applied in Clinical Psychology – Psychodynamic – Behaviorist –
- Phenomenological – Interpersonal – Biological – Mental Health.

**Units III:**

- Determinants of Abnormal Behavior: Genetic features – Brain mechanism of innate and emotional behavior. Biochemical factors in mental disorders Psycho-social and Cultural Determents, Ecological and Anthropological determinants of mental disorders.

**Units IV:**

- Diagnostic Methods
- Differential diagnosis – Interview, Personality inventories – (Diagnostic use of Intelligence tests). The Rorshach Inkblot Method – Thematic Apperception method, Psychiatric diagnosis and nomenclature and classification.

## **References**

Carson and Butcher (1998) . Abnormal Psychology and Modern Life. New Delhi: Haper colliness College Publishers.

Kaplan & Sadock (1998). Comprehensive Text Book of Psychiatry. New Delhi: Warerly Art Ltd. Korchin S.J.(1986). Modern Clinical Psychology. Delhi: CBS Publishers and Distributers.

Wolman.B.B.(1965). Handbook of Clinical Psychology. New Delhi: McGrew Hil



**THIRD SEMESTER**  
**INDUSTRIAL MANAGEMENT**

**FPSY3E03**

Elective Paper

Credit – 4

**Pre requisite:**

For the students of PG Psychology/MBA/Personnel Management

**Learning Outcome:**

- To develop interpersonal and management skills necessary in industrial relations.
- To develop leadership and decision making skills in industrial and labor legislation.

**UNIT I: Industrial Psychology**

- Concept, Aims, Objectives and Scope of Industrial Psychology.
- Individual and Group.
- Individual Differences in Behavior.
- Taylorism – Time study. Motion Study – work study and Fatigue study.
- Hanw horne experiment.
- Industrial Morale.
- Working Environmental Conditions.
- Industrial Fatigue – Nature, Effect, Causes and elimination of fatigue.

**UNIT II: Management Concept**

- Introduction.
- Definition and difference between Management, Administration and Organization.
- Industrial Management
- Functions of Management
- Types of Management
- Management Structure
- Principles of Management
- Levels of Management
- Scientific Management

- **Industrial Ownership**
- Introduction and Types of Ownership
- Single Ownership – Concept, Advantage, disadvantage and Application.
- Partnership – Concept, Kinds, Duties of Partners, their Advantages and application.
- Joint Stock Company – Concept, types of private limited, Public Limited, Advantages, disadvantages and Application.
- Co-operative Organizations.
- State and General Government Owned.
- **Supervision and Leadership**
- Introduction, duties and Responsibilities of a foreman/Supervisor’s job
- Qualities of Foreman.
- Leadership – Definition and concept.
- Approaches of Leadership.
- Qualities of Leadership

### **UNIT III: Job Evaluation & Wage Plans**

- **Job Evaluation and Merit Rating.**
- Introduction, Concept, Objectives and Procedure of Job evaluation.
- Methods of Job evaluation.
- Merit Rating –Introduction, objectives, methods (Rating Scale, check list and employee Compensation)
- Advantages and Disadvantages of Merit Rating.
- **Wage Payment Plans.**
- Introduction and Classification of Wage Payment Plans.
- Incentive – Financial and Non-financial.
- Wage Incentive plans –Introduction, Requirements, Objectives, Drawbacks.
- Types Wage Incentive Plans – Straight Piece Rate System, Straight Piece Rate with a Guaranteed Boat Wage, Differential Piece Rate System, Halsey Plan, Rowan Plan, Gantt Plan, Bedaux Plan, Emerson’s Efficiency Plan and Group Incentive Plan.
- Profit Sharing – Objectives, Methods, Advantages, Limitations and Applications.

#### **UNIT IV: Industrial Relations and Legislation**

- **Industrial Relations**
- Concept, Types and Objective and Functions.
- Trade Unions – Origin, functions and Objectives.
- Industrial Disputes – Introduction causes and effect.
- Strikes – Causes, Effects and Forms.
- Lockout Gherao and Picketing.
- Settlement of Industrial Disputes.
- Collective Bargaining
- Handling Grievances and Grievance Procedure
- Worker’s participation in Management
- Union Management Relations.

#### **Reference:**

Khann, O.P. (2005). Industrial Engineering and Management. Achhi Dhanpat Rai and Sons.

Ivancevich, J.M. (1995). Human Resource Management, Chicago, IRWIN, Inc.

**THIRD SEMESTER**  
**HUMAN RESOURCE DEVELOPMENT (HRD)**

**FPSY3E04**

Elective Paper

Credit – 4

**Learning Outcome**

- To impart wider knowledge base in HRD
- To improve skills of students to become HR professionals

**UNIT I: Human Resource Management**

- Introduction-importance of HRD-functions and Activities of HRM-HRM department.
- HRM in Dynamic Environment – Globalization and its HRM implications – Re-engineering work force for improved productivity.
- Legal consideration and Employee rights – Equal employment opportunity – Employee right and Ethical issues.

**UNIT II: Acquisition of Human Resources**

- Man power Planning: Uses and benefits of man power planning problems and limitations – Anticipating manpower needs – Man power inventory – Man power planning steps and methods.
- Designing and Analyzing Jobs: Critical issues in analyzing and designing jobs. Job design; qualities, approaches and Activities – Job redesign: Job analysis – need for information– structured procedures and methods – steps.
- Man power selection processes and steps – sources and methods of obtaining job applicants – increasing the pool of potentially qualified applicant selection devices. Recruiting Sources – Activities – selection and placement decisions single predictor, multiple predictor and Assessment Centre approach

**UNIT III: Development and Motivation of Human Resources**

- Man power training and development – Employee orientation and training – Management development program – Training formulae career development techniques.

- Job changes, promotions, Transfers, and dislocations – promotion and transfer policies
- Term-nations and other dislocations. Job enlargement, enrichment policies.
- Personal productivity through motivation strategies. Incentives – financial – Non financial. Employee rights – rights to job – rights on job. Working scheduling and motivation and rewarding the productive Employee.
- Performance Appraisal – concepts – Characteristics – Objective. Validation of Tests – Types of tests and appraisal techniques and performance management.

#### **UNIT IV: Maintenance of Human Resources.**

- Compensation and Administration: Total compensation – Wages, salary, Bonus, and performance based pay. Types of incentive plans. Indirect compensation – Legal and environmental impact on in direct compensation – Protection procedures – Administrative issues – benefits of indirect compensation. Employee fringe benefits and social security – Employee benefits – types and objectives. Quality of work life. Workers participation in Management.
- Labor relation and collective Bargaining Effective Human relations, industrial relations, Industrial disputes. Collective bargaining – negotiation Arbitration and Industrial discipline.
- Organizational counseling – Psychological Testing and diagnostic in organizations – Types of tests, factors effecting psychological tests results, use of tests in counseling,
- Tests interpretation in counseling and diagnosis with tests, scope and limitation of testing and diagnosis in organizational settings. Employee Assistance program.

#### **References**

Tapomoy Deb (2006). Strategic Approach to Human Resources Management; concepts, Tools Application. New Delhi; Atlantic Publishers and Distributors.

**FOURTH SEMESTER**  
**CURRENT TRENDS IN PSYCHOLOGY**

FPSY4C11

Core paper

4 Credits

**Learning Outcomes:**

- Analyze and evaluate research articles in the different fields of psychology
- Analyze and evaluate the effect of current trends and social transition on psychological processes.
- Demonstrate an ability to apply knowledge from psychology to a contemporary topic in multicultural societies

**UNIT I: Psychology Applied in Society**

**Cyber Psychology** - An Introduction to Human-Computer Interaction; Cyberspace & psychological space, Virtual reality and Human. Goals practice and research

**Media and Consumer Psychology**

Media influence of Consumer behavior; Advertising and promotion; buying decision making, recent researches

**Psychology of Sexual Orientation and Gender Diversity**

Scope, Understanding research, or practice in the psychology of sexual orientation and gender diversity, critically looking at the psychological practices within existing corpus in psychological knowledge

**Addiction Psychology**

Theories of addiction: Causes and maintenance of addiction, Addiction Counseling and scope

**UNIT II: Emerging Areas in Applied Psychology**

- Human Factors and Ergonomics
- Psychology Applied to Terrorism: Psychological Treatment for Victims of Terrorist Attacks

- A Century of Psychology and Law: Successes, Challenges, and Future Opportunities.
- Psychometrics and assessment of cognition, intelligence, personality and their application.
- Psychology and Societal Development

### **UNIT III - Critical Psychology – An Introduction**

- Mainstream psychology and critical concerns
- Issues of colonization, globalization, gender, class and culture
- The psychology of colonialism: The Indian experience

### **UNIT IV: Critical Perspectives in Psychology**

- Critical analysis on personality, intelligence, research methods and ethical principles
- Critical perspectives on abnormal and clinical psychology – concept of normality and abnormality – critique on classification systems like DSM
- Critical perspectives on industrial/organizational psychology

### **References**

Fox, D., Prilleltensky, I., & Austin, S. (1997 ) *Critical psychology: An Introduction*

Nandy, Ashis (2009) *The Intimate Enemy*. New Delhi: Oxford University Press

O' Donohue, W. & Kitchener, R. F (Ed. 1996) *The Philosophy of Psychology*. London: Sage Publication.

Rawen, B and Harton (2003) *Applied Psychology: Current Issues And New Directions*. Boston: Sage Publishers

Davey, G. (2011) *Applied Psychology*. UK: BPS Blackwell

Rawen, B and Harton (2003) *Applied Psychology: Current Issues And New Directions*. Boston: Sage Publishers

Gonsiorek, J. C. (2013). Introducing Psychology of Sexual Orientation and Gender Diversity.

*Psychology of Sexual Orientation and Gender Diversity*, 1(S), 1-2.

<http://dx.doi.org/10.1037/h0095935>

## **FOURTH SEMESTER SELF DEVELOPMENT TECHNIQUES**

FPSY4C12

Core Paper

2 Credits

### **Outcome:**

- To practice and train different self development techniques for relaxation, meditation, skill enhancement and therapy
- Introduction Regarding the scope and application of Eastern and Western Psychological Techniques and their practical application. (Holistic Health Psychological Aspects.)

### **UNIT I: Techniques of Meditation.**

- Transcendental Meditation
- Yogic Meditation

### **UNIT II: Relaxation**

- Yoga nidra
- Yoga (Patajali)
- Deep breathing relaxation exercise.
- Jacobsons progressive Relaxation
- Hypnosis induced Relaxation.

### **UNIT III: Bio-Feed Back Training**

- Using Brain waves – EEG, E M G
- G S R

### **UNIT IV: Self awareness**

- Social Skill Development
- Stress management Techniques
- Counseling skills.



## **FOURTH SEMESTER**

### **DISSERTATION**

FPSY4P01

Core Paper

5 Credits

This is minor level research in behavior, mainly intended to train in research methodology, logical thinking and report writing. The student can fix the topic and proceed the work with the help of a supervisor. A review of literature can be done and fix method before, actively collecting data. After analysis of the data, results may be derived. A detailed discussion, with support of theoretical argument may be done.

Dissertation report should include the need and significance of the study, review of literature, details of sample, tools and procedure, result and discussion and summary with the references included. The research work may be done in quantitative or qualitative mode, as per the research problem; considering the originality of the problem, review chapters can be theoretical justification or arguments. The findings derived can be stated in the final chapter.

The student can also do a pilot study in the third semester and present it like a classroom seminar, so that it can be criticized by their peer. If interested the study can be extended in to a research work, so that more time can be utilized for the review phase. The final report can be printed on both sides of the paper in A4 size, and may include 80 to 150 pages. Two copies will be submitted for examination. A personal copy in Diary size can be kept by the student, which may be finalized after the external examination.

## **VIVA- VOCE**

FPSY4V01

Core Paper

3 Credits

In the end semester examinations of 4th semester, the students have to appear for an oral examination, where they may get questions about dissertation works, general skills attained as a psychologist, methods trained, or content knowledge in the total syllabus. This can be of 15 minutes duration. The department teachers also may conduct a similar viva for model or internal assessment marks of the same if any.

## **FOURTH SEMESTER PSYCHOTHERAPEUTICS – I**

**FPSY4E05**

Elective paper

4 Credits

### **Learning outcome**

To get knowledge about the development of therapeutic models

- To import knowledge and skills toward therapies
- To Familiarize with therapeutic procedures of helping the behaviorally impaired

### **UNIT 1: Nature of Psychotherapy**

- General and specific factors promoting change in psychotherapy.
- Course of psycho therapy-Initial phase, Middle phase and terminal phase
- Therapeutic perspectives – Dynamic, Behaviouristic, Humanistic and Interpersonal.
- The Evaluation of psychotherapy: Issues of Research.

### **UNIT II: Psychoanalysis**

- Basic concepts
- The aim of psychoanalytic therapy.
- The Process of Psychoanalytic therapy.
- Current status of psychoanalysis.

### **UNIT III: Humanistic – Existential Therapy**

- Client-centered psycho therapy.
- Logo therapy.
- Gestalt therapy.
- Transactional Analysis and Rational Emotive therapy – Salient features.

### **UNIT III: Therapy for Interpersonal Relationships**

- Family therapy; Pathology and Communication in families, indications and contradictions for family therapy, goals and process of family therapy.
- Group psychotherapy – Models and process of group therapy.
- Encounter groups – T-Groups and sensitivity training, forms of encounter groups.
- Psycho drama – Principles, process and salient features

### **References**

Korchin, S.J. Modern Clinical Psychology. Delhi: CBS. Publishers and Distributors.

Kalpan H.et al. (eds) (1980) Comprehensive Text Book of Psychiatry. London: Williams and Wilk

**FOURTH SEMESTER  
CONSUMER/MARKETING PSYCHOLOGY**

**FPSY4E06**

Elective Paper

4 Credits

**Learning Outcome**

To develop skills and to sensitize oneself to market changes and consumer behavior .  
To enhance learning and problem solving skills in the area of Marketing Psychology.

**UNIT I: Study of Consumer Behavior**

Diversity of Consumer Behavior and Ethics in Marketing.  
Consumer Research – History and conducting.  
Market segmentation – Bases, criteria and implementation.

**UNIT II: Consumer as an Individual**

Motivation – Nature, Types, Measurement and Research.  
Personality – Theories, Consumer diversity and self and self-image.  
Perception- Dynamics, Consumer. Imagery and perceived Risk.  
Learning and Consumer involvement – Theories, reinforcement and Brand loyalty.  
Attitudes – Model, formation and change, and theories.  
Communication – Components, process and designing persuasive communication.

**UNIT III: The Consumers Decision-Making Process.**

Personal influence and the Opinion Leadership process – Opinion leadership, measurement and profile and firm's promotion strategy.  
Diffusion of Innovation – The diffusion process and the Adoption process. A profile of the consumer innovator.  
Consumer Decision Making: Choosing and consuming – Decision, levels of consumer decision making, views and model, and consumer Gifting Behavior.

**UNIT IV: Consumer Behavior and Society.**

Consumer Behavior Applications to profit and not-for-profit Marketing – Health care Marketing, Political Marketing, the marketing of social causes and Environmental Marketing.  
Public policy and consumer protection – Deceptive Advertising and Consumer Research.

**Refereces**

Schiffmen, L.G. & Kanuk, L.L. (1998). Consumer Behaviour. New Delhi: Prentice Hall of India.

**FOURTH SEMESTER  
PSYCHO THERAPEUTICS II**

**FPSY4E07**

Elective Paper

4 Credits

**Learning outcome**

- To get knowledge about the development of therapeutic models
- To import knowledge and skills toward therapies
- To Familiarize with therapeutic procedures of helping the behaviorally impaired

**UNIT I: Behavior Modification, Techniques and Rationale - 1**

- Classical and operant conditioning, and Vicarious conditioning.
- Radical and Neo-behaviouristic perspective.
- Techniques of reinforcement, Extinction and response elimination – contingency management, graded exposure, covert sensitization Negative practice, stimulus satiation.
- Aversion therapy – Paretic and chemical aversion, verbal aversion.

**UNIT II: Behavior Modification Techniques and Rationale – II**

- Relaxation Based techniques-JPMR – systematic – Desensitization – In vitro –in vivo flooding and implosion Yoga based techniques.
- Bio-feedback EMG, GSR,EEG etc.
- Modeling Techniques and clinical conditions.
- Assertiveness training and social skills training.

**UNIT III: Cognitive Behavior Therapy**

- Rationale and techniques of CBT.
- Rational Emotive Therapy.
- Stress inoculation therapy.
- Beck’s Cognitive Behavior Therapy.
- Self control Techniques.
- Cognitive Therapy in Psychosis.

**UNIT IV: Evaluation of Behavioral Interventions and Current Trends in Behavior  
Therapy.**

- Current Practices – Future trends.
- Evaluation of Process and Outcome.
- Ethics and Professional issue in Behavior Modification.

## References

Carson, C.R. Butcher, J.N. & Mineka, S. (1998). *Abnormal psychology and Modern Life* (10<sup>th</sup> edn). London: Harper Collins College Publishers.

Garfield, S.L. and Bergin, A.E. (1986) *Handbook of psycho therapy and Behaviour change* (Edn) New York. John Willey and Wilkins.

Kaplan, H. et al (Eds) (1990). *Comprehensive Text Book of Psychiatry*. London: Williams and Wilkins.

Korchin, S.J. *Modern Clinical Psychology*. Delhi: CBS Publishers and Distributors.

Rimm, D.C. and Masters, J.C. (1979). *Behaviour Therapy*. New York. Academic Press.

Sreedhar, K.P. (1996). *Guided Somato Psychic Relaxation: Thiruvananthapuram Life*.

## **FOURTH SEMESTER INDUSTRIAL CLINICAL PSYCHOLOGY**

**FPSY4E08**

Elective Paper

4 Credits

### **learning outcome**

- Knowledge about the organizational behavior and psychopathology
- Knowledge about the various predictors of Work Life balance
- Develop skills in diagnosing and helping the behaviorally disturbed in Organizational settings.

### **UNIT I:**

- Industrial clinical psychology – Model, Control, Causes, Treatment and correction action.
- Mental Health in the workplace: Toward an integration of organizational and Clinical Theory.
- Mental Health and Disabilities, the Employer and the Law.

### **UNIT II: Stress and Work**

- Models of work stress.
- Effects of job stress on Mental and Physical Health.
- The unbalanced Life: Work and family conflict,
- Safety and Health.
- Maintaining a healthy work environment.
- Occupational Hazards and risks.
- Accident process.
- Interventions in Occupational Stress.

### **UNIT III: Effect of Psychopathology on Work**

- Depression in the work place.
- Bipolar disorders.
- Generalized Anxiety disorder.
- Social anxiety disorder, specific phobias and panic order.

- PTSD in the workplace
- Schizophrenia
- Anti social personality disorder.
- Borderline personality disorder.
- Eating disorders.
- Traumatic Brain Injury in the workplace.
- Insomnia.

#### **UNIT IV: Effects Disruptive Behavior at Work.**

- Alcohol and Drug.
- Social Dysfunction.
- Anger, Hostility and Violence.
- Harassment and discrimination.
- Absenteeism
- Passive – Aggressive Behavior.

#### **UNIT V: Special Groups in Organizational Counseling**

- Chronic absentees.
- Accident proneness.
- Employee with family problems.
- Employees with alcoholism and drug addiction.
- Maladjusted employees.
- Counseling the indisciplined.
- Setting up the counseling cell in organization.

#### **UNIT VI: Relaxation Techniques in I.C Setting**

- Theoretical background.
- General aspects of relaxation Training.
- Physical methods of relaxation – progressive relaxation, progressive relaxation training, A tense – release script, passive Muscular relaxation, Applied relaxation, Behavioral relaxation training, The Mitchell method, The Alexander method,



differential relaxation stretching, physical exercise, Breathing.

- Mental approaches to relaxation – self – awareness, Imagery, Goal-directed visualization, Autogenic training, Meditation, The relaxation response.
- Miscellaneous topics – ‘On-the-spot’ techniques, Assessment and research.

## **References**

Adrian Furnham (2005). *The Psychology of behaviour at work. The individual in the organization*. New York: Psychology press.

Rose Mary . A. Payne (1995). *Relaxation Techniques. A Practical Handbook for the Health care Professional* Edinburgh. Churchill Livingstone.

Neil Anderson, et al (2002). *Handbook of Industrial, Work and Organizational Psychology (Vol. 1 & Vol. 2 )*. London: Sage publications.

Jay C. Thomas and Michel Hersen (2002). *Handbook of Mental Health in the workplace*. London Sage Publications.

Miner, J.B. (1992). *Industrial Organizational Psychology*, New York: Mc Graw Hill Inc.